

# Presentation of Year end Report 2005 Stockholm and London, February 9-10

SAS

EBT result improved by SEK 1,8 billion

	Octob	er-December	January	-December
MSEK	2005	Change	2005	Change
<ul> <li>Revenues</li> </ul>	16 287	+1 342	61 887	+3 794
EBITDAR	1 505	+303	6 117	+1 649
Lease & depreciation	-1 421	-36	-5 545	-10
EBIT	670	+789	1 373	+2 165
Financial net	-99	+177	-1 005	+37
EBT	573	+968	+418	+2 251
<ul> <li>EBT bef non-recurring items</li> </ul>	228	+548	114	+1 815

SAS Group



## SAS Group positive result 2005



- EBT bef nonrecurring items MSEK 114, an improvement of MSEK 1 815
- Record number of passengers and record load factors
  - Yield reductions in  $4^{\mbox{th}}$  Quarter more than offset by improved load factors
- ▶ Turnaround 2005 completed
- "More to be done" SEK 2 billion of new efficiency measures under implementation
- Jet fuel costs up by MSEK 1 700 (adjusted)
- Focus on core business
  - Sale of EAG, Jetpak Group and 67% of SAS Component

SAS Group 2



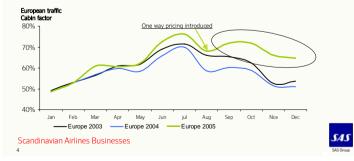
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# Introduction of New Business Model very successful

- Simplified rules one way prices
- Prices entirely demand driven
- Positive impact from one way experienced

- on Norwegian, Swedish domestic and Europe/Intrascandinavian routes

Reduced yield



#### Record load factors

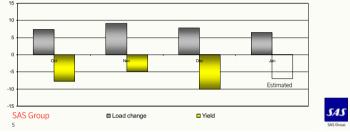


- SAS Group number of passengers up by 8,0% to a record 34,9 million
- Strong growth on European routes traffic up 14,5% on Group level in 2005

Cabin factor up 4,4 p.u. to 62,9%

Scandinavian Airlines number of passengers up 8,5% and load up 8,2 p.u. to 69,7% in Q4
 Yield reduction more than offset by improved cabin factor

% Scandinavian Airlines Businesses





SAS	Group 2	2001-2005			
Event	<ul> <li>Business Class started to weak</li> <li>September 11</li> </ul>		<ul> <li>SARS</li> <li>War in Iraq</li> <li>New competition</li> </ul>	<ul> <li>Significant over- capacity in Sweden domestic, Denmark and Europe</li> </ul>	<ul> <li>Fierce competition</li> <li>Rebounce of traffic growth</li> </ul>
	2001	2002	2003	2004	2005
Action	<ul> <li>Plan A</li> <li>Capacity reductions</li> <li>Basic cost reduction</li> </ul>	Turnaround 2005 initiated	<ul> <li>SEK 6,7 billion of Turnaround 2005 implemented</li> </ul>	<ul> <li>Incorporation of Scandinavian Airlines</li> <li>SEK 11,9 billion of Turnaround 2005 implemented</li> </ul>	<ul> <li>Turnaround 2005 completed at SEK 14,2 billion</li> <li>New Busines models introduced</li> <li>New cost adaptive measures of SEK 2 to</li> </ul>
Business Class	▶ 27,5%	22,7%	17,6%	15,0%	14,2%
Yield	▶ 0,7%	-4,6%	-13%*	-22%*	-23%*
Unit cost vs 2002	• 3%	1,6%	-12%*	-26%*	-30% to -35%*
SAS	Group		* = Accumulated base 20	002	SAS STATE

## Strongest improvement in Scandinavian Airlines Businesses



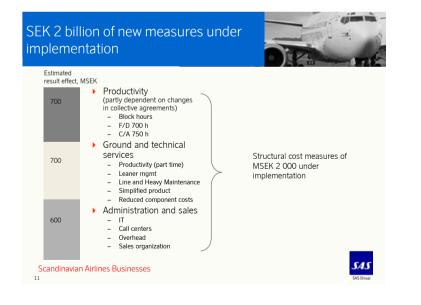
		Oct-Dec		Jan-Dec
MSEK	2005	Change	2005	Change
<ul> <li>Scandinavian Airlines Businesses</li> </ul>	121	+261	-383	+1 065
<ul> <li>Subsidiary &amp; Affiliated Airlines</li> </ul>	-137	-77	264	+279
<ul> <li>Airline Support Businesses</li> </ul>	154	+96	524	+22
<ul> <li>Airlines Related Businesses</li> </ul>	19	+13	40	-5
<ul> <li>Hotels</li> </ul>	214	+115	239	+236
<ul> <li>Group eliminations, other</li> </ul>	-143	+140	-570	+218
EBT bef nonrecurring items	228	+548	114	+1 815

SAS Group

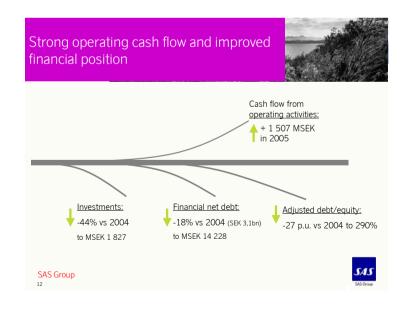


Still challenges in Scandinavian Airlines Businesses	
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Oct-Dec in MSEK	<b>545</b> Sandinavian Aitines Denmark	sas Braathens	<b>SAS</b> Scandinavian Artines Sweden	Scardinavan Artines
Revenues EBITDAR	2 609 55	3 191 490	2 095 181	1 930 143
EBT bef nonrec.	-186	205	35	-45
Jan-Dec in MSEK				
Revenues EBITDAR	10 263 339	12 258 1 752	7 777 372	7 736 647
EBT bef nonrec.	-615	629	-338	-48
				545
Scandinavian Airlines Busin 9	esses			SAS Group



Turnaround 2005 completed to 100% Most comprehensive program in the SAS Positive result effect in 2006 app SEK 1,7 billion Group's history - Savings of SEK 14,2 billion completed - More than 1 300 activities - 5 500 FTE's reductions - More than 30% reduction in unit cost Unit cost development, Scandinavian Airlines Businesses 1,0 2005 MUL around 0,9 0,8 0.7 SAS 0402 0103 0203 0203 0403 0104 0204 0204 0404 0105 2205 2305 2405 SAS Group 10



Fuel, capacity and yield ass 2006	umptions for	
SAS Group	2006	
Fuel costs (MSEK)	10 200	(at current forward prices)
▶ ASK	up 3-4%	
Scandinavian Airlines Businesses 2006 > Yield down > ASK -2% to -3% > Load factor up	Scandinavian Airlines SAS Braathens Scandinavian Airlines	Danmark -4% +5% Sverige -8%
Subsidiary & Affiliated Airlines	Capacity 2006 vs 2005	
Spanair	10%	
Blue1     Widerge	70% 5-7%	
Widerøe     airBaltic	5-7% 25%	
SAS Group	0,62	SAS SAS Group

Subsidiary & Affiliated Airlines profitable but



Oct-Dec in MSEK	Spa	Spanair		WIDERØE Member of the SAS Grupo		e <b>l</b>	
Revenues EBITDAR EBT bef nonrec. Jan-Dec in MSEK	2 234 198 -118	31,1% 30 -15	714 33 -37	6,1% -74 -77	456 49 14	14,3% +2 +13	
Revenues EBITDAR EBT bef nonrec.	9 215 1 406 47	15,6% +265 +146	2 831 334 60	13,1% -15 -25	1 704 208 62	30,5% +150 +173	
Subsidiary & Affiliated Airlines 54.3							





En ny online booking gär på vingerne... ere at korome





## New growth initiatives in 2006



 Blue1 opens up 9 new routes to European destinations out of Helsinki



Spanair with new routes from Alicante, Palma Mallorca, Malaga, to Copenhagen and Stockholm

airBaltic with new routes from

airBaltic com

LVL 13.60
artfaltic direct Hights to/from Helsinki, Osis, Berge
Re, Walk Hardin, Markan, Marka



Riga and Vilnius with competitive prices

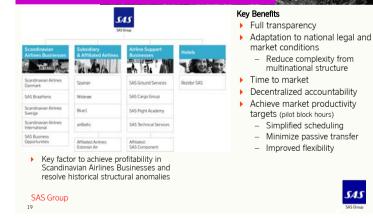


Rezidor expected to

open more than 30

new hotels in 2006

SAS Group will complete the incorporation process to secure competitiveness

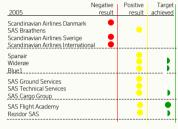


### Financial targets still to be met – Scandinavian Airlines still a challenge



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#### The SAS Group's income and long term target achievement for 12 months 2005



#### Still a challenge with Scandinavian Airlines Businesses cost position and profitability

▶ New cost measures in Scandinavian Airlines Businesses and STS, SGS

SAS Group









- \_\_\_\_\_
- Turnaround 2005 fully completed
- First profitable year since 2000
- Record load factors and number of passengers
- Introduction of new Business Models
- Dynamic traffic planning
- Cost adaptation measures of appr SEK 2 billion
- More to be done

#### Uncertainties in marketplace

▶ 2006

Sum up

- Stable market growth 3-5%
- New Business Model with improved load and reduced yield
- More commercial initiatives in pipeline

SAS Group	
23	











Flat beds being introduced on



SAS Braathens opens 12 new routes in March





Loyalty programs improvements Customer concept

SAS

Scandinavian Airlines Businesses

Copenhagen - London City 2 daily

Stockholm- London City 2 daily

26

Costs

SAS Group 28

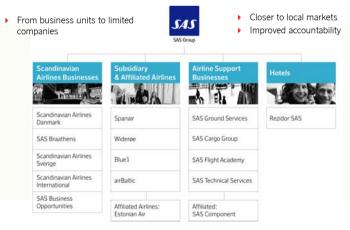




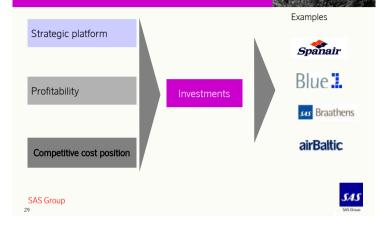
- efficient players
  - · Cost level for basic product in line with most Additional costs for transfer, distribution, in-flight.
  - on-ground, network etc. to be covered by a price premium

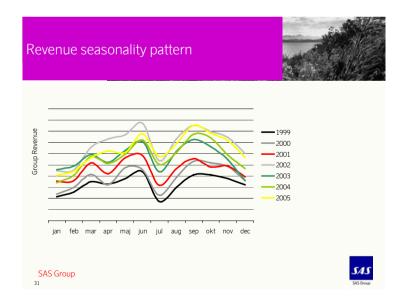


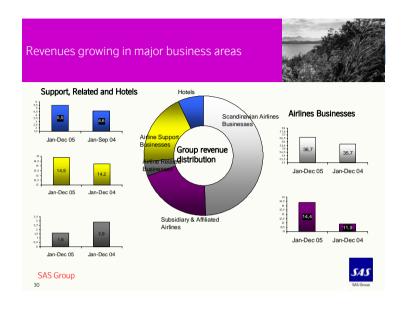
## 4 Business Areas as from 2006



Fundamental with competitive cost position and profitability to secure capability to invest





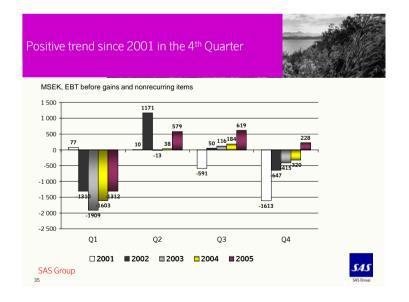


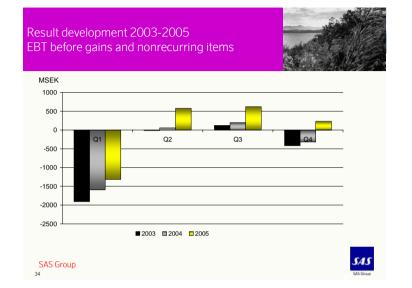
EBIT	DAR and CFROI i			
	MSEK	2005	2004	
•	Revenue	61 887	58 093	6,5%
•	EBITDAR	6 117	4 468	37%
•	EBITDAR-margin	9,9%	7,7%	+1,2 p.p.
•	CFROI	13%	9%	+4 p.p.
SAS 32	Group			<b>5.4.5</b> 555 Trage

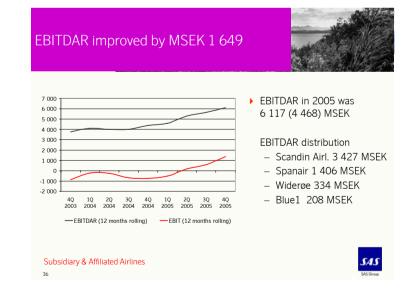
Strong operating cash flow and improved	-
financial position	i de

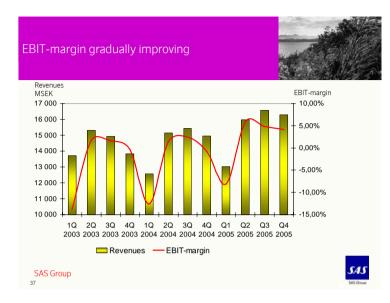


	Jan-Dec 2005	Jan-Dec 2004	
<ul> <li>Cash flow from operating activities</li> </ul>	1 507 🕇	-1 440	
▶ Investments	-1 827 🔸	-3 251	
Equity/Assets	21% 🕇	19%	
Gearing     (Debt/Equity ratio)	118% 🔶	157%	
SAS Group			SA SAS G

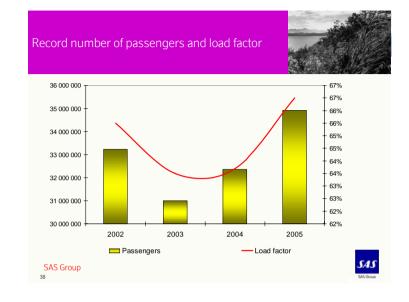


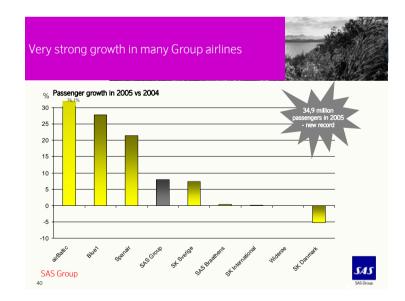






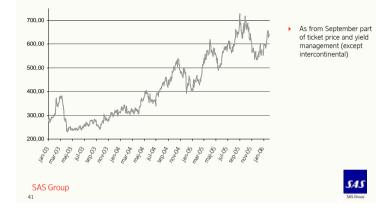






Hedging strategy reduced jet fuel costs in 2005 by MSEK 750











Scandinavian Airlines Businesses



# Scandinavian Airlines' statement of income

	October-	December		January-[	December	
MSEK	2005	2004	Change	2005	2004	Change
<ul> <li>Revenues</li> </ul>	9 578	9 311	+267	36 695	35 673	+1 022
Operating expenses	-8 546	-8 608	-62	-33 268	-33 550	-282
EBITDAR	1 032	703	+329	3 427	2 123	+1 304
Lease	-535	-404	+131	-1 928	-1 557	+371
EBITDA	497	299	+198	1 499	566	+933
<ul> <li>Depreciation</li> </ul>	-325	-394	-69	-1 344	-1 553	-209
Income from sales/affiliated	88	152	+64	455	224	+231
EBIT	260	57	+203	610	-763	+1 373
EBT	132	-127	+262	-48	-1 464	+1 416
EBT bef. nonrecurring items	121	-140	+261	-383	-1 448	+1 065

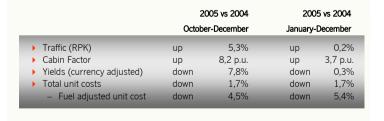
Scandinavian Airlines Businesses 45

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SAS Group

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Key airline profitability drivers improving



Scandinavian Airlines Businesses	
47	



EBITDAR has improved every Quarter in 2005



2 609

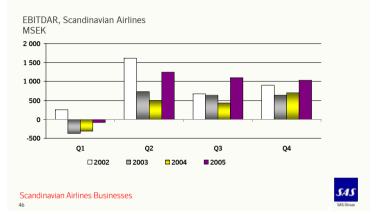
-186

55

10 263

339

-615





EBITDAR

EBT

- Impact from introduction of one way fares obvious in 4<sup>th</sup> Quarter
  - Traffic up 11,9%
  - Capacity down 14,7%
  - Cabin factor up 15,9 p.u. to 66,6%
  - Yield down 17,1%



#### SAS Braathens profitability strongly improved in 2005 – careful growth planned in 2006

Ewen

- ▶ Earnings improved by MSEK 625
- One AOC established
- Traffic up 4,8% vs 2004
- Cabin factor up 2,9 p.u.
- Over 40% internet bookings on domestic routes
- Capacity increasing by one aircraft as from March 2006
- Many pilots on sick leave in January 2006 had a negative effect of MSEK 70
- SAS Braathens has increased number of international destinations from Norway from 23 to 46 since 2006

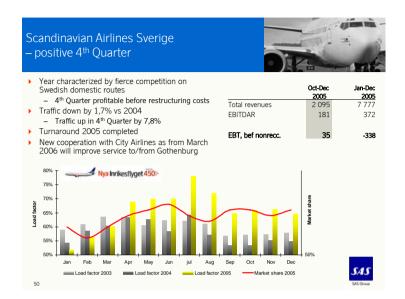




Scandinavian Airlines International





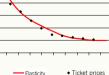


New yield systems introduced developed to for one way pricing

- New yield management system (Optimix) developed based on one way fares
  - Optimizing leisure fare - Buy up in economy
- Automatic price elasticity - Developed and tested by SAS since July 2004
- ► All flights individually profile steered according to expected demand
- System has successively and successfully been rolled out since May Introduced on all European routes during the summer 2005



- Flasticity



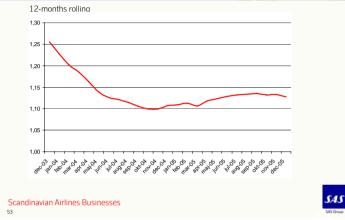
Scandinavian Airlines Businesses 52

## SAS

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Yield reduction in second half 2005 compensated by improved cabin factor

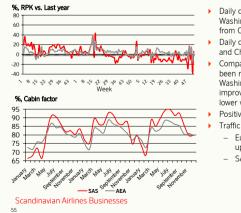






North Atlantic cabin factor stronger than AEA





- Daily departures to/from New York, Washington DC, Chicago, Seattle from Copenhagen
- Daily departures to/from New York and Chicago from Stockholm
   Compared with 2004 capacity has been reduced to New York and Washington DC resulting in improved cabin factors and slightly lower volumes
   Positive mix in first half
- Positive mix in first half Traffic in Jan-Dec 2005: – European airlines (AEA) traffic
- up 2,1% – SAS traffic down –7,1% – Strong USD and fuel

charges

#### Strong traffic increase on Asian routes

#### %, RPK vs. Last year

56



- Capacity increased on Bangkok/Singapore and Shanghai compared with last year
- Business Class has increased on Shanghai by more than four times
- Overcapacity on some routes
- After weak start of the year traffic has improved in the second quarter
- . Traffic in Jan-Dec 2005:
- AEA traffic up 12,1%
- SAS traffic up 15,9%

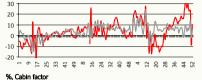


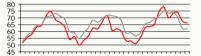
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#### Cabin factor over AEA on European routes



#### %, RPK vs. Last year









- Severe overcapacity on some routes Scandinavian Airlines has reduced its capacity by 7,7% vs 2004
- Scandinavian Airlines introduced one way fares in September which significantly has improved cabin factor further
- Traffic Jan-Dec 2005: - AEA traffic up 6,4%
  - SAS traffic up 1.5%

545

SAS

Blue I wBaltic com



#### ECA agreement expires in 2007



- Tri-party Joint Venture agreement with BMI, Lufthansa and SAS signed November 9, 1999
- ▶ In effect from January 1, 2000
- Main scope: To integrate the parties scheduled pass. transport to/ from London/ Manchester
- Negative result effect 2002: MSEK 418 (335)
- ▶ Negative result effect 2003: MSEK 244
- Negative result effect 2004: MSEK 134
- Negative result effect 2005: MSEK 415
  - Result effect 1st Quarter 2005: MSEK 64 (-71)
  - Result effect 2nd Quarter 2005: MSEK -207 (45)
  - Result effect 3rd Quarter 2005: MSEK -92 (-62)
  - Result effect 4th Quarter 2005: MSEK -52 (-46)

Scandinavian Airlines Businesses 58

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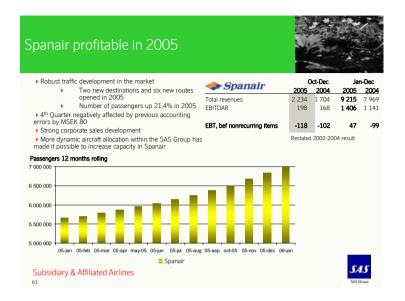
# weak Quarter in Widerøe

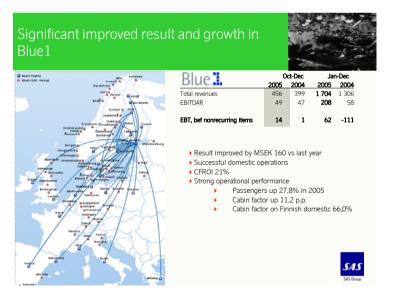


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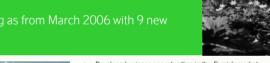
	r-December		Januar	y-Decembe	r
2005	2004	Change	2005	2004	Change
3 731	2 813	+918	14 352	11 858	+2 494
-3 440	-2 504	+936	-12 432	-10 403	-2 029
291	309	-18	1 920	1 455	+465
-315	-263	-52	-1 247	-1 132	+115
-24	46	-70	673	323	+350
-76	-89	-13	-312	-309	+3
11	4	+7	54	123	-69
-89	-39	-50	415	137	+278
-119	-65	-54	279	27	+252
-137	-63	-74	264	-26	+290
	3 731 -3 440 291 -315 -24 -76 11 -89 -119	3 731         2 813           -3 440         -2 504           291         309           -315         -263           -24         46           -76         -89           11         4           -89         -39           -119         -65	3 731         2 813         +918           -3 440         -2 504         +936           291         309         -18           -315         -263         -52           -24         46         -70           -76         -89         -13           11         4         +7           -89         -39         -50           -119         -65         -54	3 731         2 813         +918         14 352           -3 440         -2 504         +936         -12 432           291         309         -18         1920           -315         -263         -52         -1 247           -24         46         -70         673           -76         -89         -13         -312           11         4         +7         54           -89         -39         -50         415           -119         -65         -54         279	3 731         2 813         +918         14 352         11 858           -3 440         -2 504         +936         -12 432         -10 403           291         309         -18         1920         1455           -315         -263         -52         -1 247         -1 132           -24         46         -70         673         323           -76         -89         -13         -312         -309           11         4         +7         54         123           -89         -39         -50         415         137           -119         -65         -54         279         27

Subsidiary & Affiliated Airlines



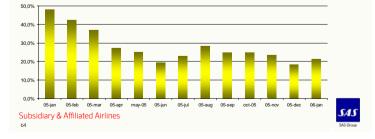


Weak 4 <sup>th</sup> Quarter in Widerøe					
<ul> <li>Traffic down 0,7% compensated by capacity</li> </ul>	widerøe	-	ct-Dec		n-Dec
reductions		2005	2004	2005	2004
Result negatively affected in the 4 <sup>th</sup> Quarter by a	Total revenues	714	673	2 831	2 502
conflict with the technicians by appr MSEK 35	EBITDAR	33	107	334	349
Widerøe won 11 of 16 routes in a tender for the Norwegian short runway system in the period April 2006 to March 2009	EBT, bef nonrecurring items	-37	40	60	85
EBT, MSEK	4Q 2004 Jan-Dec		2004 2005		
Subsidiary & Affiliated Airlines				SASE	S





- Develops business opportunities in the Finnish market
   Blue1 well recognized as a Finnish airline
- Blue1 gaining market shares within and to/from Finland
   Blue1 phasing in 3 MD 90 as from March with 11 new
- destinations – Aten, Barcelona, Dublin, Düsseldorf, London, Madrid, Nice, Paris,
- Rom, Warszawa and Zürich – ASK expected to increase by 70% in 2006
- Corporate sales increasing



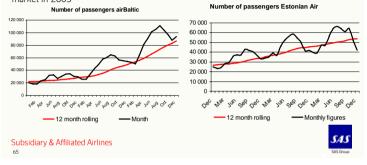
### airBaltic and Estonian Air show strong growth



> The SAS Group holds 49% in Estonian Air and 47,2% in airBaltic

- ▶ Estonian Air number of passengers up 18% in 2005
- ▶ airBaltic traffic up 105,3% and passengers up 76,1%

▶ Both airlines compete successfully with Ryanair and Easyjet which have entered the market in 2005







	October-December January-			-December		
MSEK	2005	2004	Change	2005	2004	Change
<ul> <li>Revenues</li> </ul>	3 835	3 588	+247	14 876	14 213	+663
Operating expensives	-3 641	-3 383	+258	-13 997	-13 136	+861
EBITDA	194	205	-11	879	1 077	-198
<ul> <li>Depreciation</li> </ul>	-91	-122	-31	-367	-491	-124
EBIT	8	88	-80	417	591	-174
▶ EBT	-22	63	-85	287	507	-220

Airline Support Businesses 67





Airline Support Businesses

# SAS Group

All companies within Airline Support Businesses profitable in 2005								
Oct-Dec in MSEK	543 SAS Technical	Services	SAS SAS Ground Service		<i>sas</i> C	argo		
EBT, bef nonrec.	2	-60	103	+17	40	+52		
Jan-Dec in MSEK	<b>SAI</b> SAS Technical	Services	SAS SAS Ground Service		<i>545</i> C	argo		
EBT, bef nonrec.	212	-18	228	-51	67	+53		
Airline Support Businesses						<b>SAS</b> SAS Group		

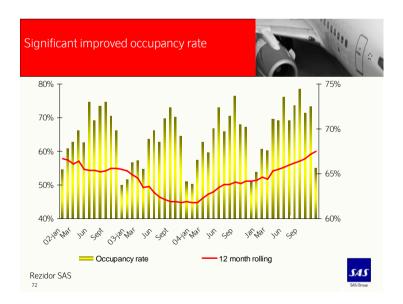


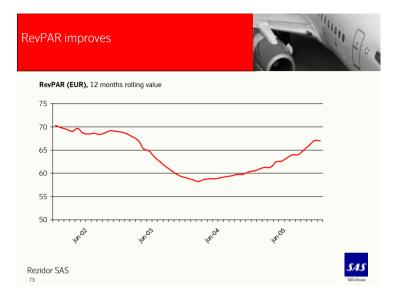
Airline Related Businesses





lines Related Busine etpak and EAG sold i		arter			-	
	October-[	December		January	-December	
MSEK	2005	2004	Change	2005	2004	Change
<ul> <li>Revenues</li> </ul>	360	734	-374	1 582	2 913	-1 331
Operating expenses	-310	-696	-386	-1 425	-2 716	-1 291
EBITDA	50	38	+12	157	197	-40
<ul> <li>Depreciation</li> </ul>	-26	-33	-7	-122	-142	-20
<ul> <li>Capital gains</li> </ul>	35	1	+34	35	1	+34
• EBIT	59	6	+53	70	56	+14
▶ EBT	55	4	+51	56	43	+13
rline Related Businesses						SA.

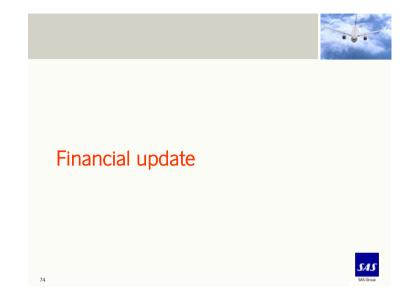


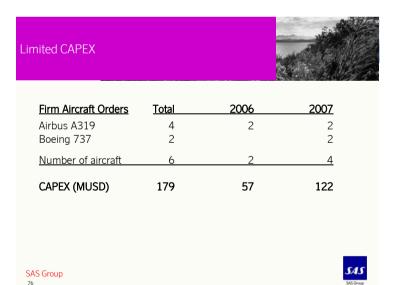


Balance sheet		
MSEK	31 Dec 05	31 Dec 04
Liquid funds	8 684	8 595
Aircraft, spare parts	16 207	19 965
Other assets	33 125	29 241
Total assets	58 016	57 801
Operating liabilities	15 981	16 283
Interest-bearing liabilities	26 337	27 280
Deferred tax	3 617	3 194
Equity	12 081	11 044
Total liabilities and equity	58 016	57 801
Financial net debt	14 228	17 377
		_









# SAS Group has amortized MSEK 1 886 of utilized facilities in 2005



		MSEK	
Liquid Funds Decemb	er 31, 2005	8 684	
Available Credit Facilites:			
Revolving Credit Facility	(MEUR 400)	2 829	
<b>Bi-lateral Facilities</b>		2 096	
Others		321	
Total Available Facilities		<u>5 246</u>	
Total Available Funds		13 930	
Available facilities	MSEK 5 246		
Utilized facilities	MSEK 2 023		
Total facilities	MSEK 7 269		
SAS Group			

MOEK

Key financial ratios and future targets	5		
Key figures	Dec 05	Dec 04	Target
<ul> <li>Equity/assets ratio (solidity)</li> </ul>	21%	19%	>30%
<ul> <li>Financial net debt/ equity</li> </ul>	118%	157%	<50%
Fin. net debt+7*Oplease/ equity	290%	317%	<100%
<ul> <li>Targets will be reached by:         <ul> <li>Turnaround 2005</li> <li>Capital Release:                 <ul> <li>Aircraft – Surplus and phase-</li> <li>Other Assets (Properties, non</li> <li>Cash flow from operations</li> </ul> </li> </ul> </li> </ul>		aries etc)	

SAS Group		
79		

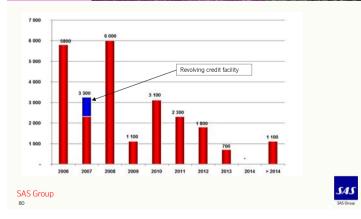


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<u>(MSEK)</u>	05-12-31	04-12-31	Difference	
Interest net and others	-983	-989	+6	
Exchange rate difference	ces -22	-53	+31	
Financial net	- 1005	-1 042	+37	
SAS Group 81				SAS Group

Development and Break Down of Financial	
Net Debt December 31, 2005	

(MSEK)	051231	041231	Difference	
Cash	8 684	8 595	+89	
Other interest bearing assets	3 425	1 308	+2 117	
Interest bearing liabilities	-26 337	-27 280	+943	
Financial Net debt	-14 228	-17 377	+3 149	
AS Group				

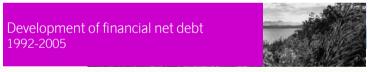


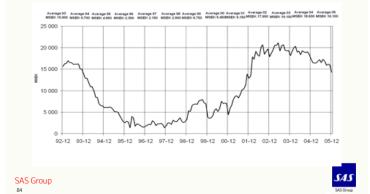


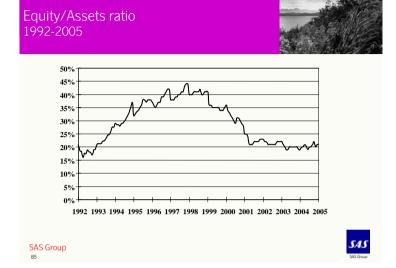
Financial Net October-December 2005	a stall

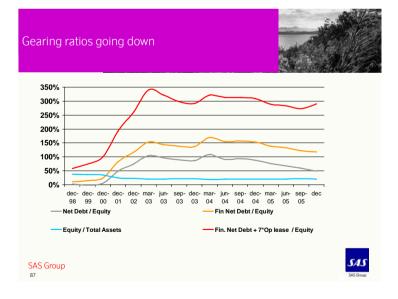


(MSEK)	Q4-2005	Q4-2004	Difference	
Interest net and others	-103	-256	+153	
Exchange rate difference	es +4	-20	+24	
Financial net	- 99	-276	+177	
SAS Group				545
82 SAS Group				SAS Group

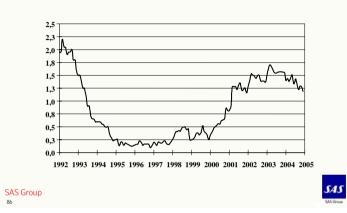








Development of financial net debt/Equity Ratio1992-2005



Cash flow from operations improved by MSEK 1 098 in 2005



SAS

	Octob	per-Decem	iber	Janua	ry-Decembe	er
MSEK	2005	2004	Change	2005	2004	Change
<ul> <li>Cash flow from operations</li> </ul>	383	270	+113	1 774	676	+1 098
Change in working capital	638	-11	+649	-267	-2 116	+1 849
<ul> <li>Net financing from operations</li> </ul>	1 021	259	+762	1 507	-1 440	+2 947
Investments, adv. payments	-606	-786	-180	-1 827	-3 251	+1 424
<ul> <li>Acquisitions/sale of subsidiaries (net)</li> </ul>	614	0	+614	622	-614	+1 236
Sale of fixed assets etc.	486	1 814	-1 328	2 206	6 853	-4 647
<ul> <li>Financing deficit/surplus</li> </ul>	1 515	1 287	+228	2 508	1 548	+960
Change in external financing	-1 196	-295	+901	-2 457	-2 016	-442
<ul> <li>Cash flow from the period</li> </ul>	319	992	-673	51	-468	+519
Translation diff in liquid assets	5	-4	+9	38	-3	+41
Change in liquid asset	324	988	-664	89	-471	+560

SAS Group 88

#### Credit postion – Sum up



#### Strong liquidity of MSEK 8 684

- Substantial Committed credit facilities of MSEK 5 246
- Limited CAPEX in 2006
- Streamlining of Group
- ▶ Turnaround 2005 completed
  - ▶ New cost adaptive measures under implementation of SEK 2 billion
- Positive cash flow from operations
- ▶ Loss carry forward will improve tax position

SAS Group 89



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## Yield development 2005 vs 2004



#### Scandinavian Airlines Businesses Total Scheduled

005 20	004 Change
	0,2 2,1% 2,8 -0,3%
.005 20	004 Change
	1,7 -2,4% 8,8 -7,8%
	<b>SA</b> 545 B
	2005 20 18,7 12

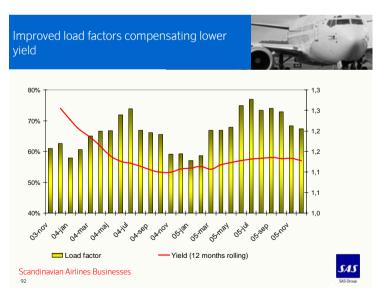


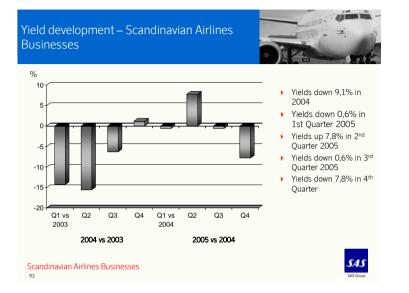
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## APPENDICES

Traffic Data	
Yield	
Unit cost	

- Fleet
- Financial key figures





Passenger viel	d October-December	2005
. abbeinger jier		2000



Route Sector	Nominal yield	Currency effect	Adjusted yield
Scandinavian Airlines Busin	. 98	95	92
Intercontinental	110	94	104
Europe	92	95	87
Intrascandinavian	93	94	88
Denmark	97	95	92
Norway	102	91	93
Sweden	90	100	90
Scandinavian Airlines Businesses			<b>5</b> 4.

Passenger yield January-December 2005



Route Sector	Nominal yield	Currency effect	Adjusted yield
Scandinavian Airlines Busin	. 102	98	100
Intercontinental	105	98	103
Europe	98	97	95
Intrascandinavian	109	97	105
Denmark	108	98	111
Norway	107	95	101
Sweden	92	100	92

Scandinavian Airlines Businesses

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Yield development 2005	vs 2004	
Yield, local currency	Oct-Dec	Jan-Dec
Spanair	4,9%	4,2%
	5,0%	2,0%
Blue 🔝	-0,7%	0,0%

Subsidiary & Affiliated Airlines

Jnit cost developmer	nt			
Volume, curr and method adjusted				
	JAN-DEC	JAN-DEC		Share of
Cost analysis	04	05	Var%	
Personnel	-8 073	-7 726	-4,3%	-1,1%
Fuel	-4 513	-5 731	27,0%	3,7%
Gov. Charges	-4 442	3843	-13,5%	-1,8%
Selling cost	-880	-616	-30,0%	-0,8%
Ground Services	-5 523	-5 441	-1,5%	-0,2%
Technical	-4 073	3 942	-3,2%	-0,4%
Other operating costs	-3411	-3 060	-10,3%	-1,1%
TOTAL OPERATING EXPENSES	-30 915	-30 359	-1,8%	-1,7%
Aircraft costs	-2 113	-2 115	0,1%	0,0%
ADJUSTED EBIT	-33 028	-32 474	-1,7%	-1,7%
Volume=average increase in ASK-1	%			
Volume, curr and method adjusted				
	OCT-DEC	OCT-DEC		Share of
Cost analysis	04	05	Var%	total var %
Personnel	-1 908	-1 926	0,9%	0,2%
Fuel	-1 363	-1 597	17,1%	2,8%
Gov. Charges	-1 109	-947	-14,6%	-1,9%
Selling cost	-195	-150	-23,3%	-0,5%
Ground Services	-1 372	-1 392	1.5%	0.2%
Technical	-1031	-883	-14,4%	-1,8%
Other operating costs	-890	-807	-9,3%	-1,0%
TOTAL OPERATING EXPENSES	-7869	-7 702	-2.1%	-2,0%
Aircraft costs	-517	-539	4,2%	0,3%
ADJUSTED EBIT	-8 386	-8 241	-1.7%	-1,7%
Volume=average increase in ASK-5 Scandinavian Airlines Busines 97	1%		11.10	



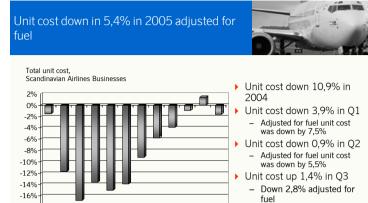
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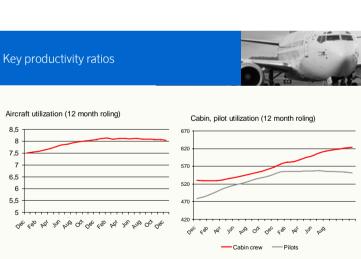
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Bock hours overview

12 months rolling Jan-Dec 05	Air craft/day	Pilots/year	Cabin/year
Scandinavian Airlines Businesses	8,0	551	624
Spanair	8,1	650	830
Widerøe	6,7	478	436
Blue1	8,0	693	697
airBaltic	8,7	786	751

SAS Group		
33		





#### Scandinavian Airlines Businesses 100

-18%-

98

1st Q

2003

3rd Q 2003

Scandinavian Airlines Businesses

1st Q 2004

3rd Q 2004

1st Q

2005

3rd Q 2005

Unit cost down 1,7% in Q4

fuel

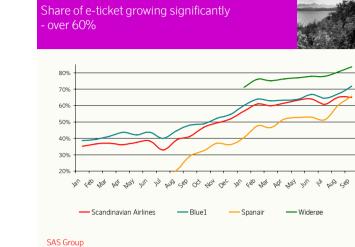
– Down 4,5% adjusted for

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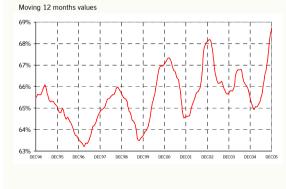
Key airline profitability drivers 2005 vs 2004			1 2 1
January-December Traffic growth (RPK) Cabin Factor	up up	0,2% 3,7 p.u.	
<ul> <li>Yields</li> <li>Unit costs ind AVC cost</li> </ul>	down down	0,3% 1,7%	
October-December Traffic growth (RPK) Cabin Factor Yields Unit costs Incl AVC cost	up up down down	5,3% 8,2 p.u. 7,8% 1,7%	
Scandinavian Airlines Businesses		<b>SAS</b> 565 Group	





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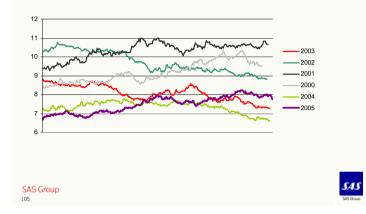
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Scandinavian Airlines Businesses 104

102

Weaker USD in the beginning of 2005 has had a positive effect on costs



Currency effect – SAS Group
January-December 2005 vs 2004

				14633
Total revenues & co (Total +255 MSEK Major approx. effects USD DKK	()	Working capital: (Total -311 MSEK) 2004 2005	+121 -190	
NOK EUR Asian curr. All others	+310 +52 -3 +13	Financial items: (Total +31 MSEK) 2004 2005	-53 -22	
Forward cover cost (Total +299 MSEK	••	Grand total +274 MS	EK	
2004	-102			
2005	+197			
SAS Group		_		SAS SIS Group

Currency effect – SAS Group January-December 2005 vs 2004	
MSEK	Jan-Dec
Total revenues	+1 443
Total costs	-1 188
Forward cover costs & working cap.	-12
Income before depr.	+243
Financial items	+31
Income before tax	+274
SAS Group	<b>5/4.5</b> 365 Group

Currency effect – SAS Group October-December 2005 vs 2004 Oct-Dec MSEK

Total revenues	+874
Total costs	-1 006
Forward cover costs & working cap.	+57
Income before depr.	-75
Financial items	+24
Income before tax	-51

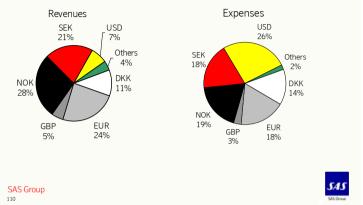
SAS Group 108

106

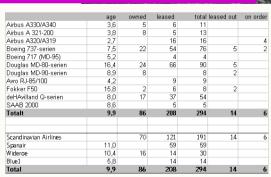
(Total –132 MSEK) Major approx. effects: USD DKK	-317 -27	Working capital: (Total –168 MSEK) 2004 2005	+121 -47
NOK EUR Asian curr. All others	+130 +34 +22 +26	Financial items: (Total +24 MSEK) 2004 2005	-20 +4
Forward cover costs: (Total +225 MSEK)		Grand total –51 MSE	к
2004	-90		
2005	+135		

Currency distribution in the SAS Group 2005









SAS Group 111

Currer

Octobe



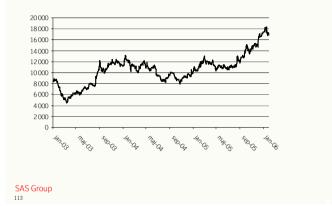
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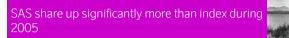


SAS share

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#### SAS Market Capitalization vs. European Peers measured in SEK (December 31, 2004 - December 31, 2005)



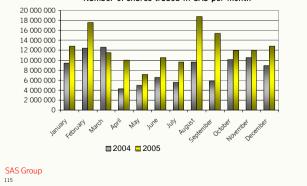
\* Peers: Alitalia, Air France, British Airways, Easyjet, Finnair, Lufthansa & Ryanair

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SAS Group



Number of shares traded in SAS per month



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